

Corporate Finance

Valuation &
strategic advice




pwc

Valuations & Strategy

- We deliver highly specialised financial and strategic advice on issues relating to value, the measurement of value and the analyses of the best strategic options to maximise value.
- We find solutions to questions like: What is the value of a business? How can we grow the value of a company? What is the best strategic option available to us?
- Our expert team provides the methodologies and strategic approaches best suited to each business, using a variety of the techniques from the traditional to the innovative.
- We offer creative solutions and ideas for the future of the business at critical times where fast decision-making is required.

Our services:

<h3>Business valuations</h3>	<ul style="list-style-type: none"> • Valuation of shares or business assets. 	
<h3>Strategic advice</h3>	<ul style="list-style-type: none"> • Solving complex issues such as capital structure, business strategy, acquisition strategies, capital raising, negotiation assistance and business restructuring. 	
<h3>Valuation of intangibles</h3>	<ul style="list-style-type: none"> • Valuing brands, trademarks, intellectual property, customer contracts and other intangible assets. • Purchase Price Allocations. • Assessing any impairment of goodwill under IAS 36. 	
<h3>Tax valuations</h3>	<ul style="list-style-type: none"> • Valuations for tax purposes. 	
<h3>Merger and transaction assistance</h3>	<ul style="list-style-type: none"> • Independent strategic review of the benefits of a merger. • Prepare merger business case (including synergies). • Independent assessment of the relative valuations. 	
<h3>Disputes analysis</h3>	<ul style="list-style-type: none"> • Credible and defensible financial analysis to assist with litigation, business disputes, matrimonial disputes and business losses. • Preparing insurance claims for business interruption and material damage. 	
<h3>Cost of capital</h3>	<ul style="list-style-type: none"> • Estimating cost of equity or cost of capital for an organisation. 	
<h3>Financial modelling</h3>	<ul style="list-style-type: none"> • Building bespoke financial models for assessing acquisitions, capital raising or restructurings, working capital management or project viability. • Detailed review of your existing financial model to provide you confidence in the assumptions utilised or mechanical soundness. 	
<h3>Independent expert reports</h3>	<ul style="list-style-type: none"> • Preparation of Independent Expert Reports in accordance with the requirements of the Takeovers Code or NZX listing rules. 	

Providing commercially focused valuation and strategic financial advice



We deliver:

Valuation experience	<ul style="list-style-type: none">• Our team is recognised as one of the leading valuation practises in New Zealand.• We are valuation experts who have undertaken hundreds of business valuations. We have the necessary experience and expertise to provide you with accurate and robust valuation advice.
Strategic advisory experience	<ul style="list-style-type: none">• Our senior team have extensive experience providing Boards and senior management with advice around complex strategic financial issues such as acquisitions, mergers, restructuring and capital raising.• We can draw upon this experience to provide you with recommendations which will enhance the value of your business.• We challenge and critically review the options available to ensure that your decisions are robust.
Independence	<ul style="list-style-type: none">• We pride ourselves on our ability to consistently provide impartial unbiased advice.
Credibility	<ul style="list-style-type: none">• We have a strong reputation for producing high quality reports that present well-founded opinions, combining industry knowledge, incisive analysis and sound application of appropriate technical valuation methodologies.• Our disputes analysis partners have a wealth of experience providing credible and defensible expert testimony.
Depth of team	<ul style="list-style-type: none">• PwC has the largest corporate finance team in New Zealand giving us the depth of knowledge and analytical resource to meet your requirements.• Our depth of team enables us to undertake large and/or time critical assignments crucial to your business.
Commercially focused valuation advice	<ul style="list-style-type: none">• We provide accurate robust valuation advice in a practical and commercial focused manner.• We rigorously apply valuation principles and our commercial experience to reach the right answer, conveyed in a practical, insightful and commercially relevant manner.
Industry expertise	<ul style="list-style-type: none">• Our large and diversified client base means we have provided valuation and strategic advice to participants in all industry sectors.• This diverse experience enables us to quickly focus on the key issues driving value in your organisation.
Global relationships	<ul style="list-style-type: none">• We have a global network of industry and technical experts who can provide additional insight into key drivers influencing valuation and shareholder value of your business.
Deal experience	<ul style="list-style-type: none">• Our corporate finance team is the #1 M&A advisor by number of deals in New Zealand.• This unparalleled transactional knowledge provides us insight into relevant valuation multiples and precedents relevant to your business.
One Firm	<ul style="list-style-type: none">• We leverage the market leading knowledge and expertise of our M&A, accounting, tax, and due diligence specialists.

Contacts

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