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Corporate Finance

Leaders in mergers and acquisitions



pwc.co.nz

Corporate Finance

PwC M&A has a full range of corporate finance services and has a consistent track record of adding value backed by extensive transaction experience and expertise.

Our services include:

Divestments	Sell side lead advisory services with a particular focus on privately-owned businesses and non-core operations
Acquisitions	Buy side lead advisory services, advising both private equity funds and corporates
Private Equity	Strong relationships with key Australasian private equity firms – matching the PE firm to the right investment opportunity, and assisting with subsequent exits
Capital Raisings	Principally via bank debt, mezzanine debt, high net worth individuals and private equity
Strategic Relationships	Formation of strategic relationships, including joint ventures and mergers

Our value add:

Experienced	Demonstrated track record of mergers and acquisitions experience and corporate finance capabilities
Extensive Team	Largest dedicated Corporate Finance team in New Zealand comprising an extensive pool of experienced professionals – allowing us to get the deal done
Trans Tasman	Close relationships with our Australian colleagues providing a comprehensive understanding of the Australasian marketplace and direct access to Australasian counter-parties
Global Relationships	An extensive global network of PwC firms, providing relationships with the key global market participants in most industries
Credibility	An extremely well known brand, providing additional credibility to our clients in the eyes of prospective counter-parties
One Firm	The ability to provide Transaction Services, Tax and other professional services to complete transactions in a fully coordinated and seamless manner
Fees	Market based fees, aligned to our clients' objectives, with fair sharing of risks and returns

Leaders in mergers and acquisitions

PwC has the largest mid-market M&A team in New Zealand and is:

- **#1** ranked in New Zealand by number of transactions completed for every year since 2005 (source: Thomson Reuters)
- **#1** ranked Globally by number of transactions in aggregate over the past five years, 2014-2018 (source: Mergermarket)

A strong track record of completed transactions in New Zealand across a broad range of sectors and transaction sizes...

 <p>Advisor to MMC Limited on its acquisition of Aegis Limited</p> <p>PwC 2019</p>	 <p>Advisor to New Zealand Fine Touring Limited on its sale to Evergreen Partners Limited</p> <p>PwC 2019</p>	 <p>Advisor to Birkenhead Transport Limited on its sale to Ritchies Transport Limited</p> <p>PwC 2019</p>	 <p>Advisor to Cardrona Distillery Holdings on its sale to Empire Group Investments IV Limited</p> <p>PwC 2019</p>	 <p>Advisor to Healthcare Holdings Limited on its sale to Waterman Capital Limited</p> <p>PwC 2019</p>	 <p>Advisor to Sykes Cottages Limited on its acquisition of a majority stake in Bachcare</p> <p>PwC 2019</p>
 <p>Advisor to Stevenson Group Limited on its sale of Stevenson Waikato to Glesson&Cox and Stevenson Construction Materials to Fulton Hogan</p> <p>PwC 2018</p>	 <p>Advisor to Epicurean Dairy Holdings Limited on its sale of a minority stakeholding to Pencarrow Private Equity</p> <p>PwC 2018</p>	 <p>Advisor to Bevie Craft Limited on its sale of a 90% shareholding to Rahr Corporation</p> <p>PwC 2018</p>	 <p>Advisor to Habit Holdings Limited on its sale to Livingbridge Global 6 LP</p> <p>PwC 2018</p>	 <p>Advisor to Birthcare Holdings Limited on its sale to Acuity Health Group Limited for a 75% stake</p> <p>PwC 2018</p>	 <p>Advisor to Spacewise on its 100% sale to Royal Wolf Trading Australia Pty Ltd</p> <p>PwC 2018</p>
 <p>Advisor to Davies Foods Limited on the sale of its food business to Wilsons Foods Limited and its beverage business to DKSH New Zealand</p> <p>PwC 2018</p>	 <p>Advisor to Tait International on its sale of 40% of its share capital from Tait Limited to JVC Kenwood Corporation</p> <p>PwC 2018</p>	 <p>Advisor to Good Nature Limited on its sale to Craig Bond, Robert Van Dam and others for 20% of its stakeholding</p> <p>PwC 2018</p>	 <p>Advisor to Konnect Net Limited on its sale to the Clanwilliam Group</p> <p>PwC 2018</p>	 <p>Advisor to Pioneer Capital on its sale of a 25% stakeholding in Pukeko Pictures to Hengxin Shambala Culture</p> <p>PwC 2018</p>	 <p>Advisor to Gran's International Limited on its sale to EBOS Group Limited</p> <p>PwC 2018</p>
 <p>Advisor to International Volunteer HQ on its 80% sale to Mercury Capital</p> <p>PwC 2017</p>	 <p>Advisor to E-Co Products Group Limited on its sale to Vector Limited</p> <p>PwC 2017</p>	 <p>Advisor to Japan Pulp and Paper on its acquisition of 51% of PagePack Australia</p> <p>PwC 2017</p>	 <p>Advisor to Education Perfect Limited on its sale of a majority stakeholding to FiveV Capital and Mulpha International</p> <p>PwC 2017</p>	 <p>Advisor to JLE Holdings Limited on its sale to Zeecol Finance LLC</p> <p>PwC 2017</p>	 <p>Advisor to Lewis Road Creamery Ltd on its sale of a 25% shareholding to Southern Pastures LP</p> <p>PwC 2017</p>
 <p>Advisor to Netlogix Limited on its capital raise and sale of shares to Pencarrow Private Equity</p> <p>PwC 2017</p>	 <p>Advisor to Active Adventures NZ on its sale to Blue Sky Private Equity</p> <p>PwC 2017</p>	 <p>Advisor to Solar City NZ Ltd on its capital raise</p> <p>PwC 2017</p>	 <p>Advisor to Lanocorp NZ Limited on the sale of an 80% shareholding to Trilogy International Limited</p> <p>PwC 2017</p>	 <p>Advisor to My Food Bag Limited in its sale to Waterman Capital</p> <p>PwC 2016</p>	 <p>Advisor to Direct Capital on the sale of New Zealand Pharmaceuticals (NZP) to Archer Capital</p> <p>PwC 2016</p>

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