



# Corporate Finance

Leaders in mergers and acquisitions

# Corporate Finance

PwC M&A has a full range of corporate finance services and has a consistent track record of adding value backed by extensive transaction experience and expertise.

Our services include:

<b>Divestments</b>	Sell side lead advisory services with a particular focus on privately-owned businesses and non-core operations
<b>Acquisitions</b>	Buy side lead advisory services, advising both private equity funds and corporates
<b>Private Equity</b>	Strong relationships with key Australasian private equity firms – matching the PE firm to the right investment opportunity, and assisting with subsequent exits
<b>Capital Raisings</b>	Principally via bank debt, mezzanine debt, high net worth individuals and private equity
<b>Strategic Relationships</b>	Formation of strategic relationships, including joint ventures and mergers

Our value add:

<b>Experienced</b>	Demonstrated track record of mergers and acquisitions experience and corporate finance capabilities
<b>Extensive Team</b>	Largest dedicated Corporate Finance team in New Zealand comprising an extensive pool of experienced professionals – allowing us to get the deal done
<b>Trans Tasman</b>	Close relationships with our Australian colleagues providing a comprehensive understanding of the Australasian marketplace and direct access to Australasian counter-parties
<b>Global Relationships</b>	An extensive global network of PwC firms, providing relationships with the key global market participants in most industries
<b>Credibility</b>	An extremely well known brand, providing additional credibility to our clients in the eyes of prospective counter-parties
<b>One Firm</b>	The ability to provide Transaction Services, Tax and other professional services to complete transactions in a fully coordinated and seamless manner
<b>Fees</b>	Market based fees, aligned to our clients' objectives, with fair sharing of risks and returns

# Leaders in mergers and acquisitions

PwC has the largest mid-market M&A team in New Zealand and is:

- #1 ranked in New Zealand by number of transactions completed for every year since 2005 (source: Thomson Reuters)
- #1 ranked Globally by number of transactions for the past five years, 2014-2018 (source: Mergermarket)

A strong track record of completed transactions in New Zealand across a broad range of sectors and transaction sizes...

 <p>Advisor to Stevenson Group Limited on its sale of Stevenson Waikato to Gleeson&amp;Cox and Stevenson Construction Materials to Fulton Hogan</p> <p>PwC 2018</p>	 <p>Advisor to Epicurean Dairy Holdings Limited on its sale of a minority stakeholding to Pencarrow Private Equity</p> <p>PwC 2018</p>	 <p>Advisor to Bevie Craft Limited on its sale of a 90% shareholding to Rahr Corporation</p> <p>PwC 2018</p>	 <p>Advisor to Habit Holdings Limited on its sale to Livingbridge Global 6 LP</p> <p>PwC 2018</p>	 <p>Advisor to Birthcare Holdings Limited on its sale to Acurity Health Group Limited for a 75% stake</p> <p>PwC 2018</p>	 <p>Advisor to Spacewise on its 100% sale to Royal Wolf Trading Australia Pty Ltd</p> <p>PwC 2018</p>
 <p>Advisor to Davies Foods Limited on the sale of its food business to Wilsons Foods Limited and its beverage business to DKSH New Zealand</p> <p>PwC 2018</p>	 <p>Advisor to Tait International on its sale of 40% of its share capital from Tait Limited to JVC Kenwood Corporation</p> <p>PwC 2018</p>	 <p>Advisor to Good Nature Limited on its sale to Craig Bond, Robert Van Dam and others for 20% of its stakeholding</p> <p>PwC 2018</p>	 <p>Advisor to Konnect Net Limited on its sale to the Clanwilliam Group</p> <p>PwC 2018</p>	 <p>Advisor to Pioneer Capital on its sale of a 25% stakeholding in Pukeko Pictures to Hengxin Shambala Culture</p> <p>PwC 2018</p>	 <p>Advisor to Gran's International Limited on its sale to EBOS Group Limited</p> <p>PwC 2018</p>
 <p>Advisor to International Volunteer HQ on its 80% sale to Mercury Capital</p> <p>PwC 2017</p>	 <p>Advisor to E-Co Products Group Limited on its sale to Vector Limited</p> <p>PwC 2017</p>	 <p>Advisor to Japan Pulp and Paper on its acquisition of 51% of PagePack Australia</p> <p>PwC 2017</p>	 <p>Advisor to Education Perfect Limited on its sale of a majority stakeholding to FiveV Capital and Mulpha International</p> <p>PwC 2017</p>	 <p>Advisor to JLE Holdings Limited on its sale to Zeecol Finance LLC</p> <p>PwC 2017</p>	 <p>Advisor to Lewis Road Creamery Ltd on its sale of a 25% shareholding to Southern Pastures LP</p> <p>PwC 2017</p>
 <p>Advisor to Netlogix Limited on its capital raise and sale of shares to Pencarrow Private Equity</p> <p>PwC 2017</p>	 <p>Advisor to Active Adventures NZ on its sale to Blue Sky Private Equity</p> <p>PwC 2017</p>	 <p>Advisor to Solar City NZ Ltd on its capital raise</p> <p>PwC 2017</p>	 <p>Advisor to Ngai Tahu Seafood on its sale to Kono NZ LP</p> <p>PwC 2017</p>	 <p>Advisor to Lanocorp NZ Limited on the sale of an 80% shareholding to Trilogy International Limited</p> <p>PwC 2017</p>	 <p>Advisor to My Food Bag Limited in its sale to Waterman Capital</p> <p>PwC 2016</p>
 <p>Advisor to Jetts NZ Group on its sale to Quadrant Private Equity</p> <p>PwC 2016</p>	 <p>Advisor to Direct Capital on the sale of New Zealand Pharmaceuticals (NZP) to Archer Capital</p> <p>PwC 2016</p>	 <p>Advisor to Fletcher Building Holdings New Zealand Limited in its acquisition of Higgins Group Holdings Limited</p> <p>PwC 2016</p>	 <p>Advisor to MMC Ltd on the sale of a 50% shareholding to Pencarrow Private Equity</p> <p>PwC 2016</p>	 <p>Advisor to Bankstream (MTS Global (Europe) Limited) in its sale to Intuit Limited</p> <p>PwC 2016</p>	 <p>Advisor to Archgola NZ Ltd on its sale to Industrial Tube Manufacturing Ltd</p> <p>PwC 2016</p>

# Contacts

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